CYBERSECURITY PURPOSE-BUILT FOR MSPs

Armor is a global cybersecurity company. We make cybersecurity and compliance simple, achievable, and manageable for managed service providers (MSPs) and their customers.

CYBERSECURITY, CLOUD, AND COMPLIANCE EXPERTS

Armor Anywhere is a turnkey, enterprise-grade cybersecurity platform purpose-built for managed service providers (MSPs). It helps detect and respond to malicious threats across endpoint, network, server, and cloud environments. MSPs also use the platform to help streamline compliance for their customers. In the event of an attack, our cybersecurity experts are available 24/7/365 to help you respond quickly and effectively.

TRUSTED

Armor partners with leading MSPs to secure more than 1,500 customers in over 40 countries.

PARTNER BENEFITS

- Differentiate your business in the competitive MSP landscape by tapping into cybersecurity services, a market set to grow to $193 billion by 2028.[1]

- Accelerate new business with a partner program that includes more than 50 marketing assets, training, market development funds (MDF), and dozens of other resources.

- Leverage a turnkey cybersecurity platform that reduces total cost of ownership by up to 64%[2] through consolidating point solutions and focusing on scalability.

- Deploy to your customer environments in minutes versus solutions that take days, weeks, or months to install.

- Gain expertise for your team with Armor's experts for cloud, compliance, cybersecurity, and more.

AWS	AZURE	GCP	ARMOR	PRIVATE/HYBRID	CONTAINERS

NOTES: 1. Grand View Research, Inc., 2021. 2. Forrester's Total Economic Impact Study on Armor, 2020.

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> "Armor's best-in-class platform helps us safeguard our cloud-native services. We see significant value in how Armor optimizes and levels-up our offering with enterprise-grade security; streamlines compliance across the industries we sell into; adds visibility for hybrid and multi-cloud environments; and includes a 24/7 security operations center.

— Kris Bliesner, CEO, Vega Cloud

ARMOR ROI

7x
return on investment

64%
reduction in total cost of ownership

90%
reduction in false positives

Source: Forrester Total Economic Impact Study on Armor, 2020

PRIMARY USE CASES

Threat Detection and Response

Armor constantly researches, collects, and applies advanced threat intelligence from multiple sources to stay on top of evolving threats. We don't just notify you when an incident occurs. We provide expert guidance on how to remediate cyberattacks—such as ransomware—to protect your customers.

Scalable Security Operations (SecOps)

Armor's platform features multi-tenant management, intuitive security dashboards, deep visibility, and more to help you manage your customers' security posture efficiently. With a combination of technology and expertise, our security operations center (SOC) monitors your customer environments 24/7/365 to effectively safeguard them.

Streamline Compliance

Armor helps simplify and streamline compliance for your customers by automatically addressing key controls in frameworks such as PCI DSS, HIPAA, HITRUST, GDPR, and NIST.
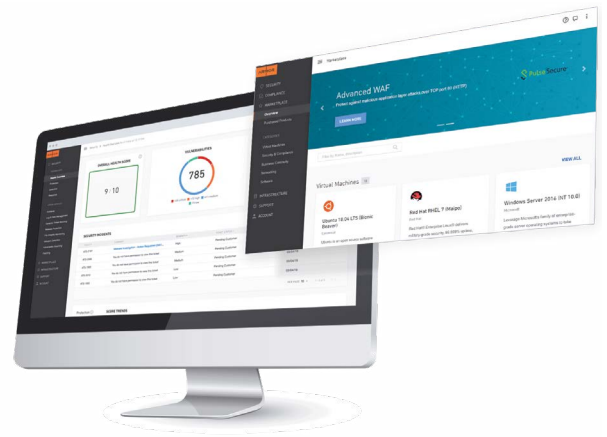
Extension of Your Team

The Armor team is comprised of threat intelligence, SOC, security engineering, support, solution consultants, and compliance experts with extensive experience. With experts that are accessible and within reach, our goal is to help your customers achieve their business goals.

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HOW ARMOR ANYWHERE WORKS

Armor Anywhere is the industry's leading threat detection and response platform. It ingests logs from Armor, cloud-native, and third-party sources. It then correlates and analyzes those logs against threat intelligence from both internal and other third-parties. The outputs are used to uncover threats, bolster defenses, and provide response in the event of an incident. Armor provides unified visibility across all data and environments.

PARTNER-FOCUSED

Whether it's supporting your customers, providing sales training, or jointly crafting a compelling go-to-market strategy, Armor's partner program equips you with the right tools and resources.

DIFFERENTIATION

- Seamless integration of best-of-breed tools, platform, and expertise in a consumption model.
- Security and multitenant management in a single portal.
- Compliance is built into our technology.
- 24/7/365 guided remediation for cyberattacks.
- Flexible pricing and deployment options.
- Partner-focused: the right tools, resources, and relationships.
- Software only. Easy to install and no hardware needed.
- Recognized in Gartner's cloud workload protection platform (2021) and managed detection and response (2020) Market Guides.

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