

ARMOR CORPORATE OVERVIEW

CORPORATE SNAPSHOT



SOLUTIONS OVERVIEW

- Makes cybersecurity and compliance simple, scalable, and profitable for MSPs.
- Delivers turnkey cybersecurity through a combined approach of SIEM, SOAR, and 24/7/365 SOC.
- Eliminates vendor sprawl with multiple capabilities in a single software agent.
- Accelerates end-user regulatory compliance with inherited Armor controls.
- Has proven ROI – Forrester study shows 64% reduction in TCO and 774% ROI over 3 years.
- Analyzes 997 million events daily.
- Reduces >90% false positives.

RECOGNITION & CERTIFICATIONS



Cloud workload protection platforms; managed detection and response



AWS MSSP Level 1 Competency



2021 Excellence in Customer Service Award



2021 Cybersecurity Excellence Awards – Cloud Security



Compliance Certifications: HITRUST CSF, PCI DSS, ISO 27001, Privacy Shield Framework

PARTNER PROGRAM AT A GLANCE

- Increase revenue through collaborative marketing support, market development funds, and access to end-user marketing campaigns.
- Work together with Armor's experts to develop and evolve your security practice, increase profitability, and simplify business operations.
- Access training resources and support for sales and solution architecture functions.

KEY PERSONNEL



CHRIS STOUFF

Chief Security Officer, Armor

Extensive security and threat intelligence experience including past roles with the National Security Agency (NSA)



BRYAN HAUPTMAN

Chief Revenue Officer, Armor

20+ years of B2B channel experience



CHRISTINE GASSMAN

Director of Global Channel Engagement, Armor

15+ years of B2B channel experience and named to CRN's "Women of the Channel" list for the past six years

ARMOR.COM

Armor is a global cybersecurity company. We make cybersecurity and compliance simple, achievable, and manageable for managed service providers and their customers across endpoint, network, server, and cloud environments. We provide unparalleled insight into threats and help you respond quickly and effectively.

2360 Campbell Creek Blvd Suite 525, Richardson, TX 75082
US +1 877 262 3473 | UK +44 800 500 3167

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