



VIVIFY HEALTH:

AN ARMOR CUSTOMER SPOTLIGHT

Discussion between:

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VP of Product

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Systems Engineering, Vivify

VIVIFY HEALTH

Vivify founded in 2009 is a leader in connected care management and patient engagement for better outcomes and ROI. Customers include some of the largest and most progressive health systems and employers. Vivify's mobile, cloud-based platform delivers a pathway to holistic remote care management through:

- Personalized care plans
- Biometric data monitoring
- Video education and conferencing



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VIVIFY HEALTH'S BUSINESS MODEL AND RESULTS

Vivify's mobile, cloud-based platform delivers a pathway to holistic remote care management through:

- Personalized care plans
- Biometric data monitoring
- Video education and conferencing

**THIS PROGRAM HAS REDUCED READMISSION TO HOSPITALS
BY 97% WITH REMOTE PATIENT MONITORING.**

VIVIFY HEALTH'S HISTORY WITH ARMOR

CUSTOMER SINCE 2013 | ARMOR COMPLETE, EVALUATING ARMOR ANYWHERE

”

Armor plays a huge role in our security. You are the backbone and we appreciate the level of details. It gives our customers a peace of mind that their data is safe.

— DELE ATUNRASE, Information Security Manager,
Vivify Health

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Armor is the best relationship we have out of all our vendors.

— MICHAEL HAWKINS, CTO,
Vivify Health

WHAT PROBLEMS WERE YOU
TRYING TO SOLVE WHEN YOU
CHOSE ARMOR?

WHY DID YOU CHOOSE ARMOR?



SECURECON
2019 | DALLAS, TEXAS

WHAT HAS ARMOR HELPED YOU
ACCOMPLISH FROM A SECURITY
AND COMPLIANCE PERSPECTIVE?

WHAT ARE THE MAIN REASONS
YOU CONTINUE TO PARTNER
WITH ARMOR?

HOW HAVE VIVIFY HEALTH AND
ARMOR CONTINUED TO EVOLVE
TOGETHER TO SOLVE BUSINESS
AND SECURITY PROBLEMS?

WHAT DOES THE FUTURE HOLD
FOR VIVIFY HEALTH AND HOW DO
SECURITY AND COMPLIANCE PLAY
A ROLE IN THAT?

WHAT ADVICE DO YOU HAVE FOR
THE OTHER ATTENDEES HERE AT
SECURECON?

WHAT FEEDBACK DO YOU HAVE
FOR ARMOR AND WHAT CAN WE
DO TO IMPROVE OUR PRODUCT
FOR YOU?

Q & A

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THANK YOU.

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