



WELCOME!



SECURECON
2019 | DALLAS, TEXAS

JOSH BOSQUEZ

Chief Technology Officer (CTO)

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Josh Bosquez is responsible for all aspects of Armor's engineering and product development. With extensive experience in Application Development and Architecture, Josh helps chart a strategic vision for Armor's secure cloud infrastructure and leads the development and engineering teams in delivering best-in-class technologies that bring it to life.

Contact me at:
josh.bosquez@armor.com



LAST YEAR AT ARMOR



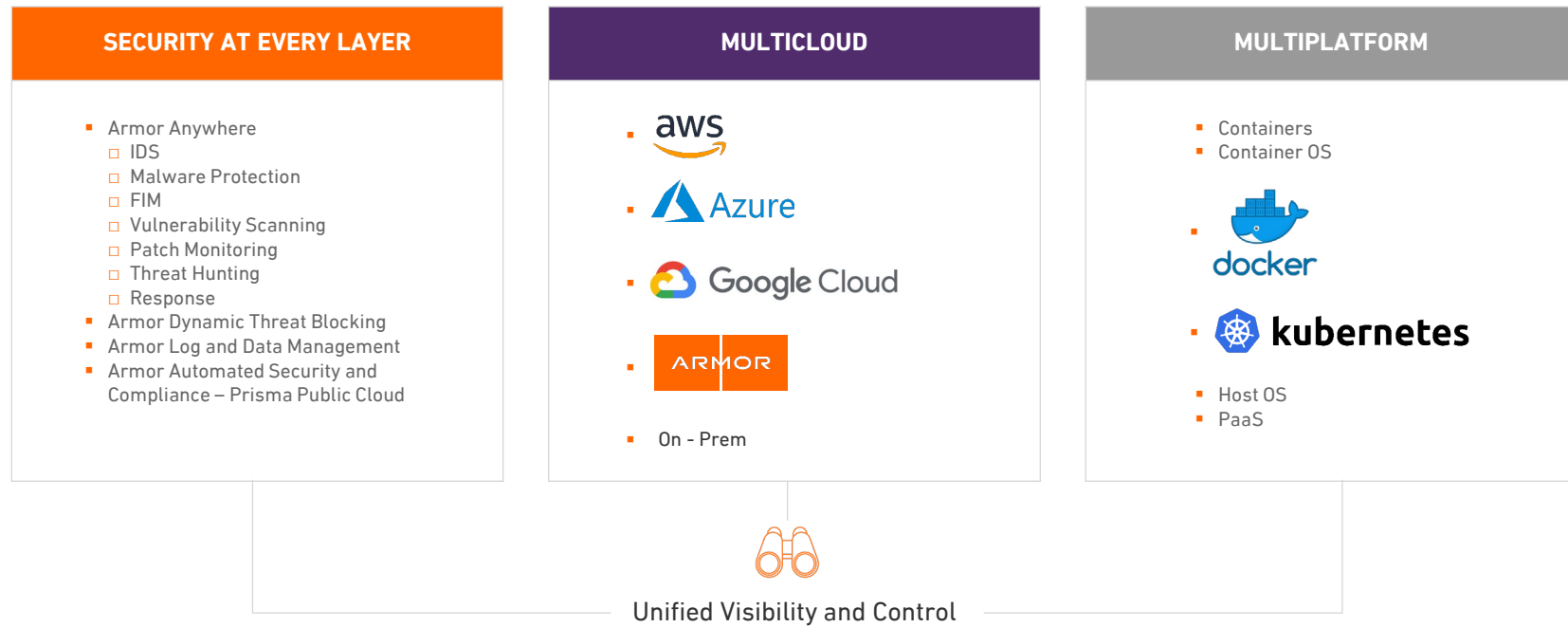
DELIVER

- Armor Automated Security and Compliance
- Logs from other devices
- Deliver security outcomes
- Ticketing system
- Focus on Partners

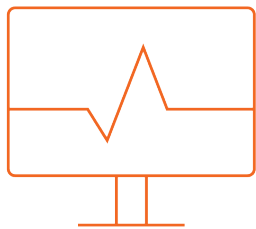
WHO IS ARMOR & WHAT VALUE DO WE DELIVER?



ARMOR—SECURITY-AS-A-SERVICE ACROSS ALL ENVIRONMENTS



THE ARMOR PLATFORM DELIVERS



SECURITY OUTCOMES

100BN+

Events Analyzed per
Month and Growing

99.999%

Security
Threats Blocked

2-4%

False Positive Rate

700+

Priority Incidents
Conducted Annually

1,200+

Customers Globally
Providing Insights

0

Hardware Appliances
Deployed

< 1 Day

Dwell Time Versus 100+
Days Industry Average

286%

ROI over 3 Years with
Payback in 4 Months

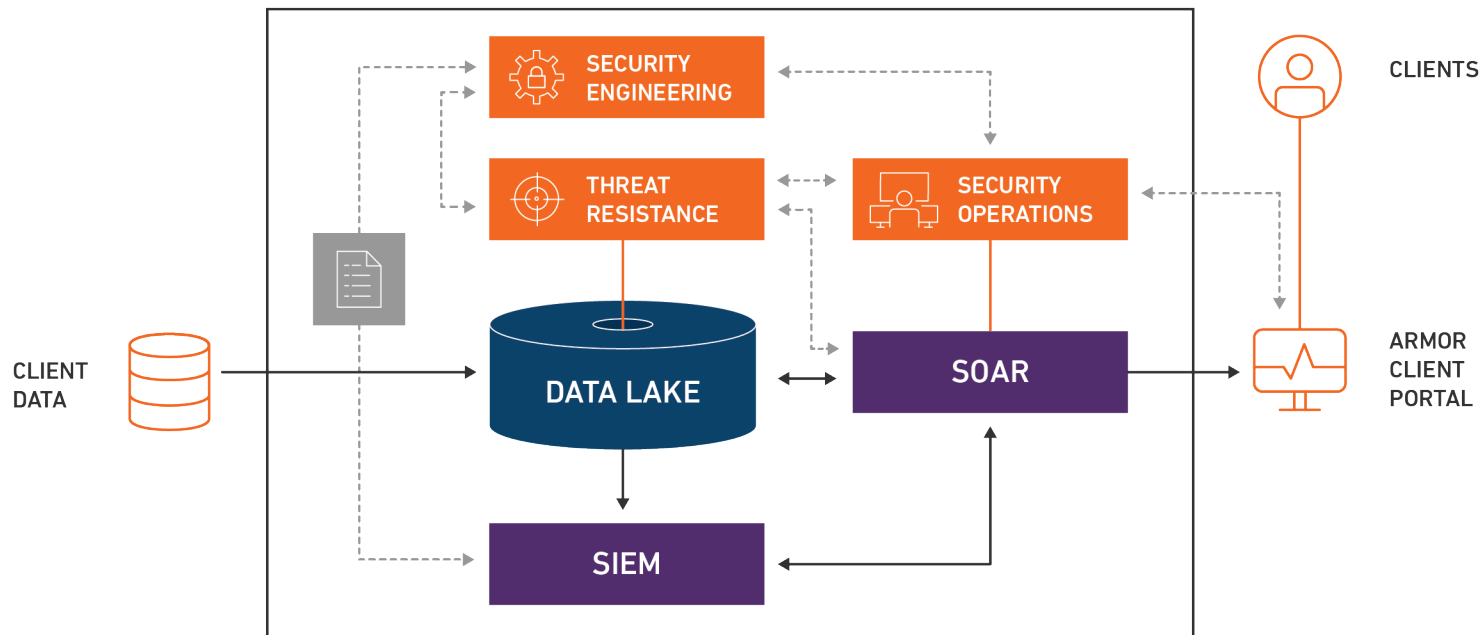
AUDIT-READY COMPLIANCE

ARMOR SECURITY SERVICE	PCI DSS COMPLIANT	HIPAA COMPLIANCE	HITRUST	GDPR	RISK MITIGATION
NETWORK LAYER					
Intrusion Detection	•	•	•	•	Malicious allowed traffic
IP Reputation Filtering	•	•	•	•	Activity from known bad sources
Vulnerability Scanning	•	•	•	•	Exploits due to missing patches/updates; improper network firewall configuration
SERVER LAYER					
File Integrity Monitoring	•	•	•	•	Monitoring unauthorized changes to critical files
OS Patching/Updating/Monitoring	•	•	•	•	OS weaknesses Malware Protection
Malware Protection	•	•	•	•	Operating system weaknesses malware protection
Log Management	•	•	•	•	Detection of malicious activity
ADMINISTRATIVE CONTROLS					
Incident Response	•	•	•	•	Response to security incidents
Security Audits	•	•	•	•	Validation of controls program
Business Associate Contract	N/A	•	•	N/A	Legal liability for data loss/breach

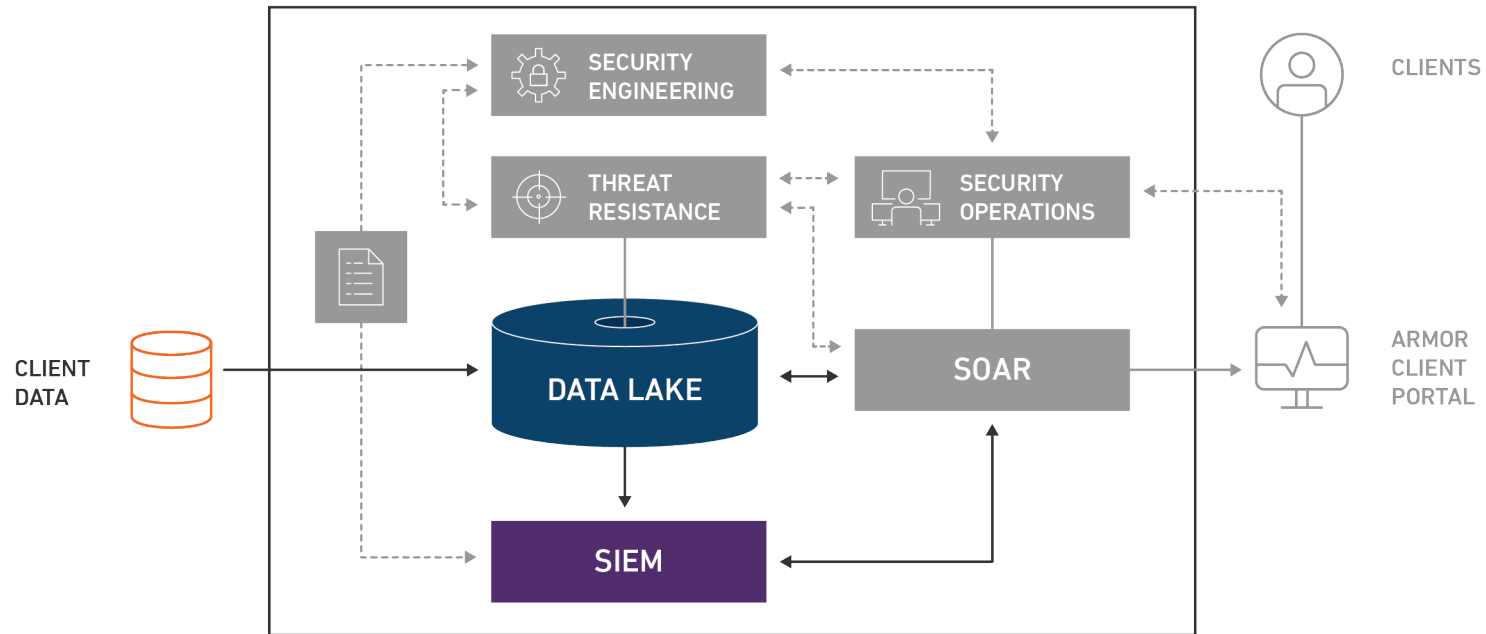
HOW DOES ARMOR VIEW SECURITY?



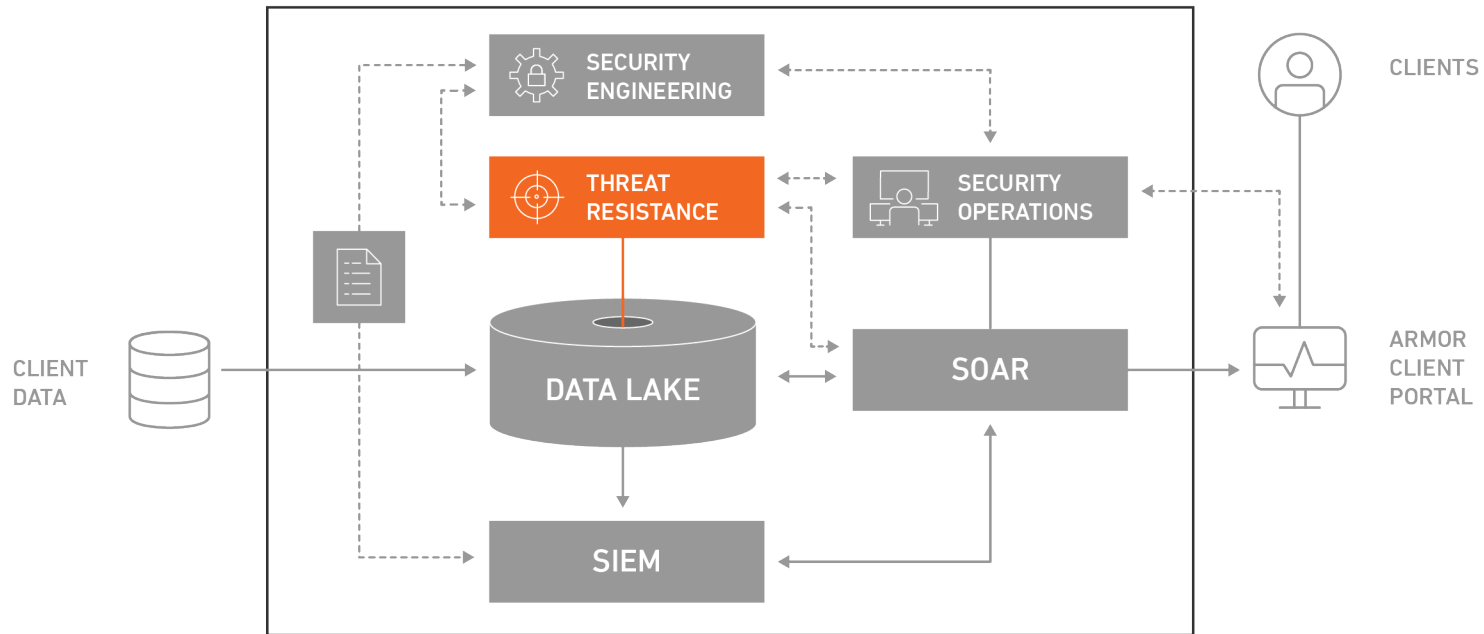
THE ART OF DETECTION



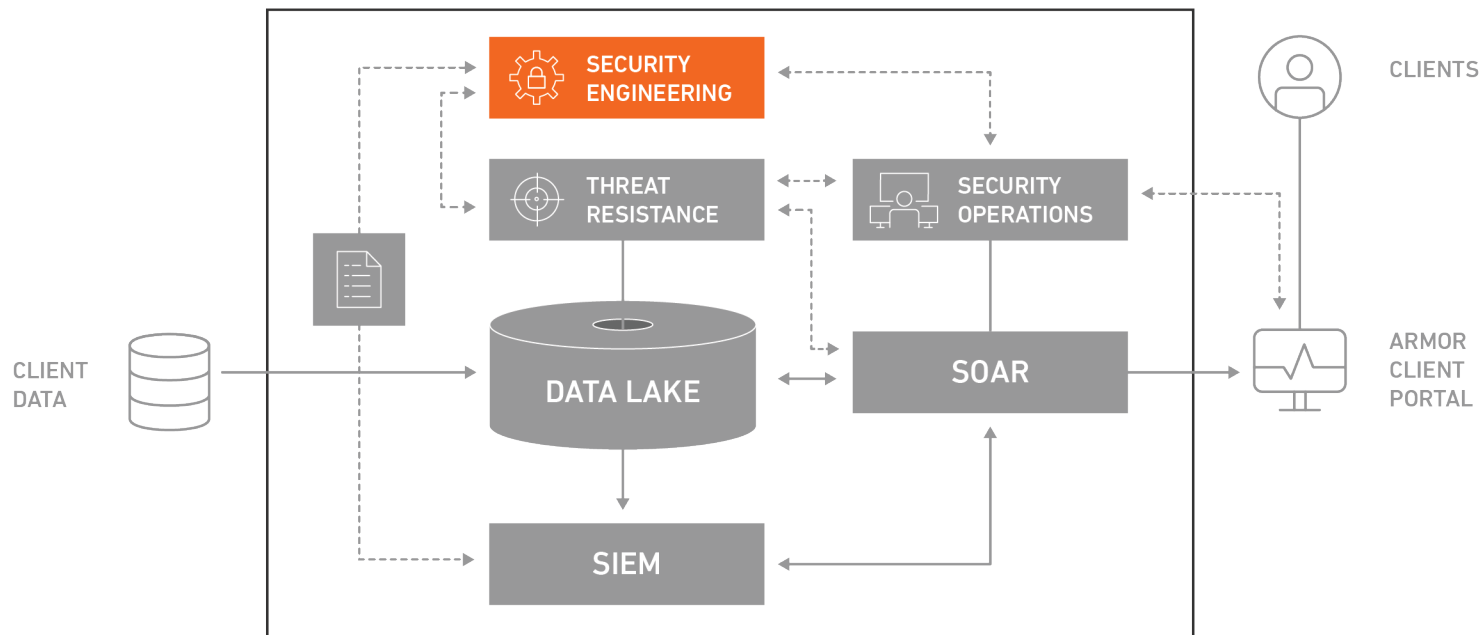
THE ART OF DETECTION



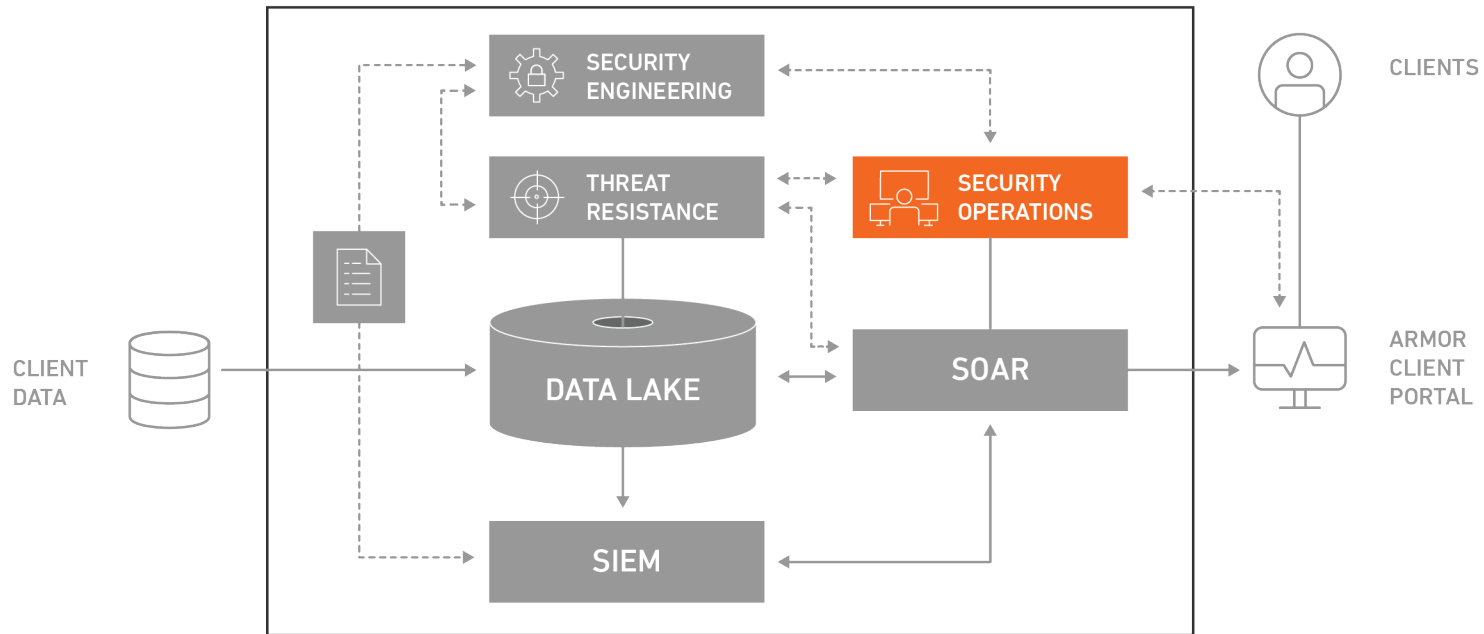
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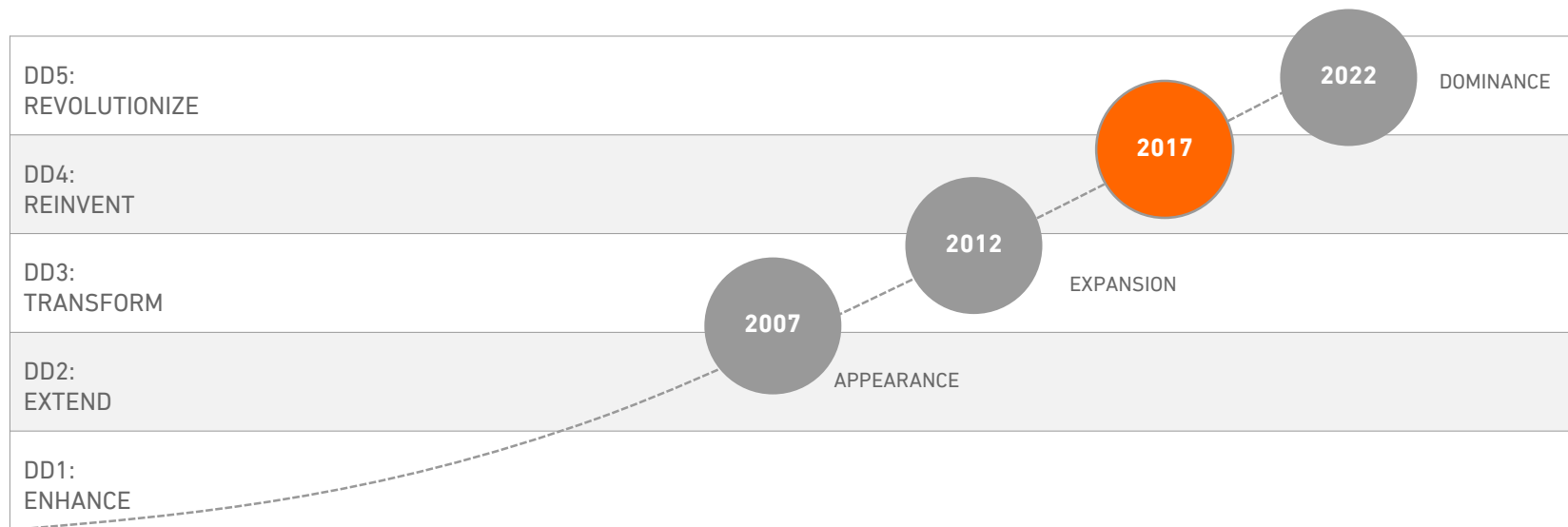


THE MARKET'S EVOLUTION AND IMPACT ON SECURITY



DIGITAL DISRUPTION SCALE

Gartner



MULTIPLE CLOUD ENVIRONMENTS, MULTIPLE CLOUD PROVIDERS

451 Research

32% SINGLE CLOUD

We will focus primarily on a single cloud environment, not multiple clouds.

27% MULTI-CLOUD

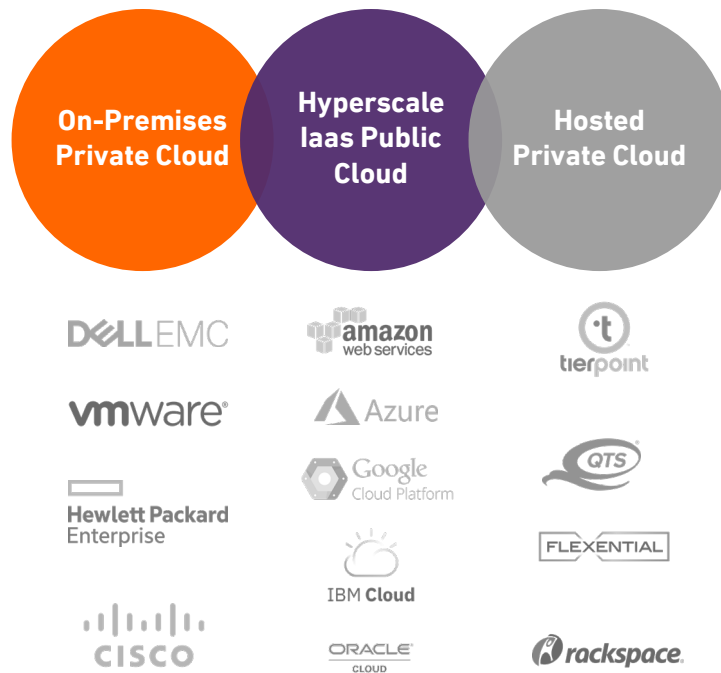
We will have multiple cloud environments, but there will be little to no interoperability between the cloud environments.

24% MULTI-CLOUD +

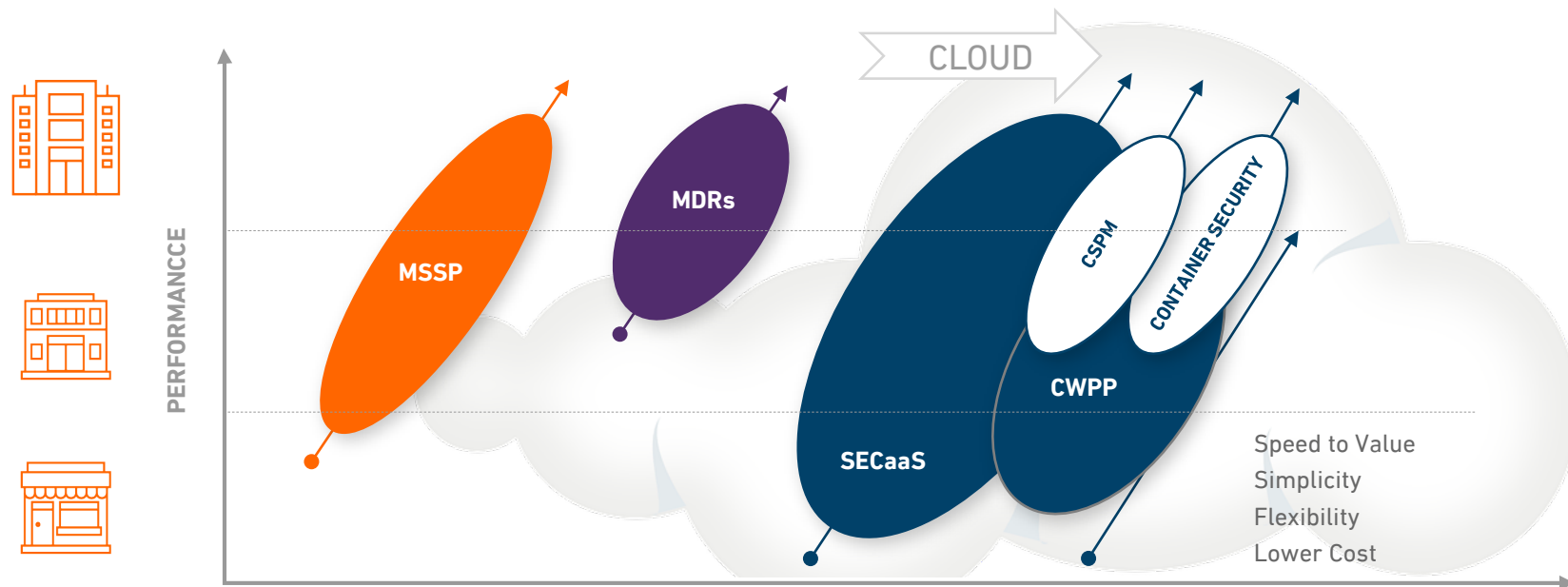
We will have multiple cloud environments to migrate workloads or data between different cloud environments.

17% HYBRID

We will have multiple cloud environments where the delivery of a single business function the different cloud environments is seamless.

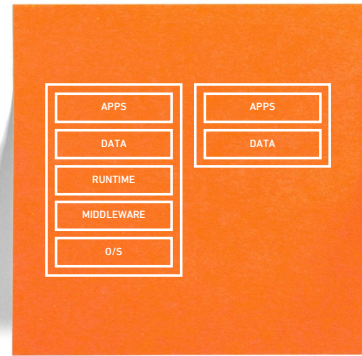


MARKETPLACE EVOLUTION

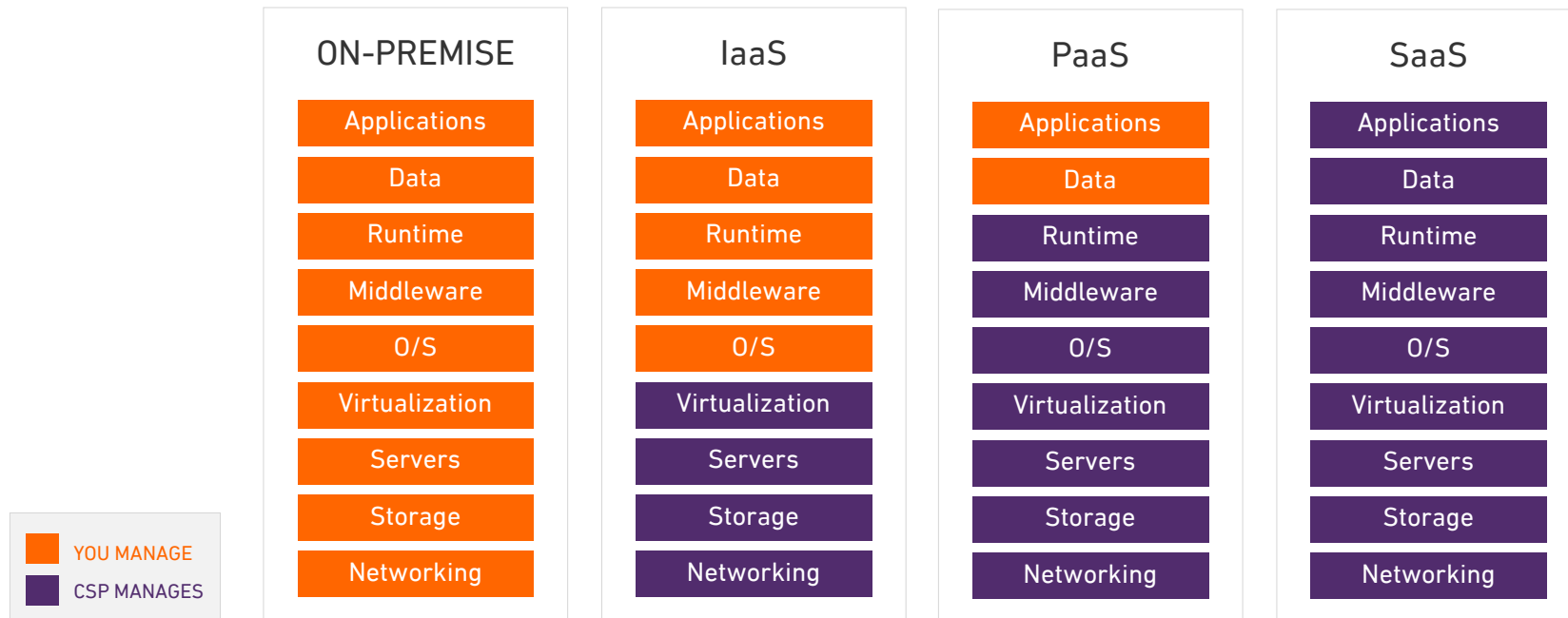


Public cloud adoption will challenge traditional managed services based on on-premise models.

IN THE FUTURE, EVERYTHING BECOMES A “WORKLOAD”



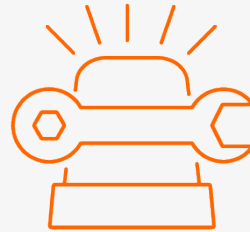
HOW WE'RE EVOLVING...



3 MAJOR CHALLENGES OF TODAY'S CLOUD CISO



TALENT SHORTAGES IN
DEVOPS AND SECURITY



VENDOR, TOOL, &
ALERT OVERLOAD



HOW DO I KEEP
PACE WITH RATE
OF INNOVATION

WHICH MEANS,
SECURITY IN THE CLOUD IS NOT
A TECHNOLOGY PROBLEM BUT
AN OPERATIONS PROBLEM...

THROUGHOUT SECURECON
YOU'LL SEE HOW ARMOR IS
SOLVING THESE OPERATIONAL
CHALLENGES OF THE MODERN
SECURITY PROFESSIONAL.

ENJOY THE PRESENTATIONS
TO LEARN MORE ABOUT WHAT
ARMOR IS DOING FOR YOU IN
2020 AND BEYOND!

Q & A

JOSH BOSQUEZ

Chief Technology Officer (CTO)





THANK YOU.

WWW.ARMOR.COM

